

Used by Tom DeVilbiss, when he was President of Toledo Rotary in introducing and welcoming new members.

On behalf of the Toledo Rotary Club

I welcome you to its membership. As you know this is a unique organization made up of only one representative from each classification of industry. There is, therefore, no competition among its members, but rather the desire to get out of it all you can from the SERVICE you render.

Our Motto - "He Profits Most Who Serves Best" - is a truism. It behooves you then not to look to a sudden increase of your business as a result of your membership, except as you take advantage of our slogan.

"Business follows friendship".

To elaborate on our Motto and Slogan you must realize that -

Rotary begets acquaintance

Acquaintance begets friendship

Friendship begets confidence

And Confidence, my Rotary friends,
begets business.

*Victor
Nixon*